



August 26th, 2010

Financial results of
Asseco South Eastern Group
for the 1st Half Year of 2010



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1. BASIC FINANCIAL DATA

- Financial Data
- Main contracts

2. DETAILED FINANCIAL DATA

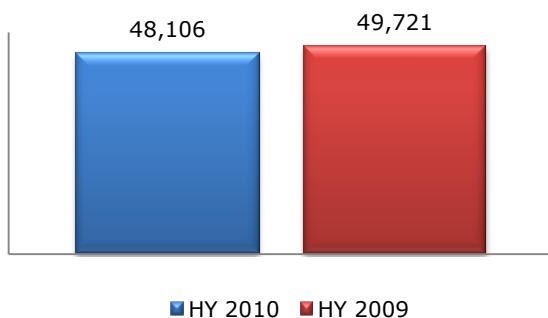


ASSECO SEE GROUP 2010 RESULTS CONSOLIDATED 1HY RESULTS

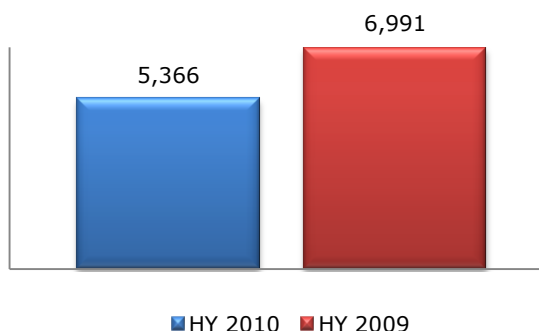
kEUR	HY 2010	HY 2009	Change	%
Revenue	48 106	49 721	-1 615	-3,3%
Revenue from Proprietary Software & Services	17 879	15 242	2 638	17,3%
EBIT	5 366	6 991	-1 624	-23,2%
Aggregate Net Profit	4 457	6 167	-1 710	-27,7%
Net Profit for the Group	4 491	4 468	23	0,5%

Drop in integration business (1,3) mEUR
 ASEE Holdco (0,3) mEUR
 Experience (0,4)mEUR
 (2,0)mEUR

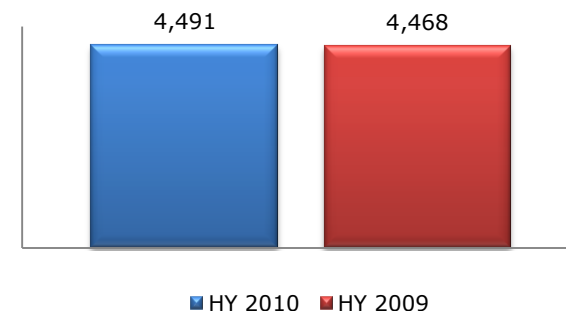
Revenue



EBIT



Net Profit for the Group





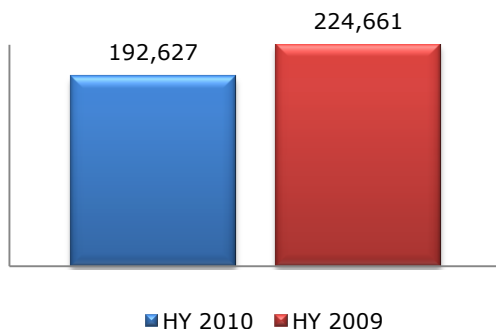
ASSECO SEE GROUP 2010 RESULTS

CONSOLIDATED 1HY RESULTS

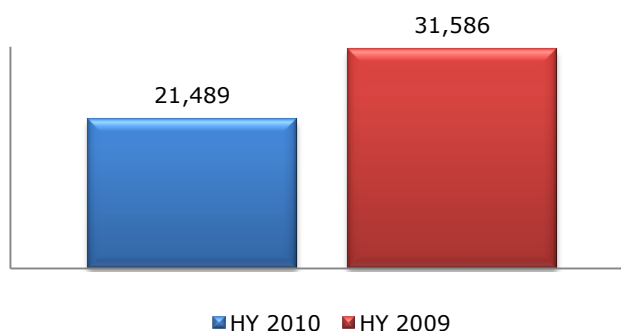
kPLN	HY 2010	HY 2009	Change	growth
Revenue	192 627	224 661	-32 034	-14,3%
Revenue from Proprietary Software & Services	71 592	68 868	2 724	4,0%
EBIT	21 489	31 586	-10 098	-32,0%
Aggregate Net Profit	17 847	27 865	-10 018	-36,0%
Net Profit for the Group	17 984	20 187	-2 203	-10,9%

Drop in integration business (5,2) mPLN
 ASEE Holdco (1,2) mPLN
 Experience (1,6) mPLN
 (8,0) mPLN

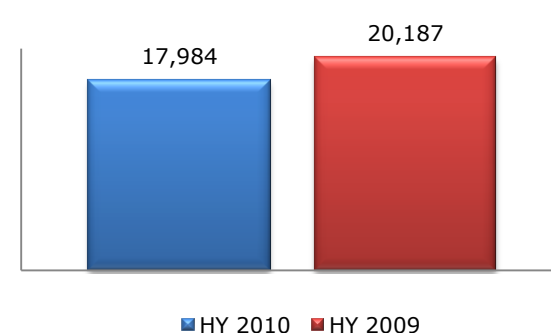
Revenue



EBIT



Net Profit for the Group



* All data in EUR thousands



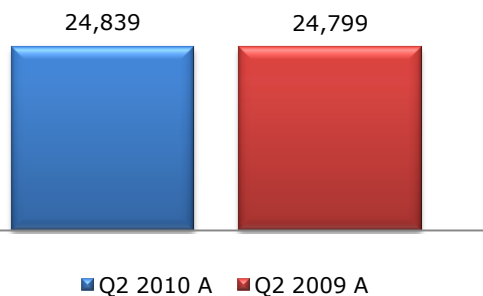
ASSECO SEE GROUP 2010 RESULTS

CONSOLIDATED Q2 RESULTS

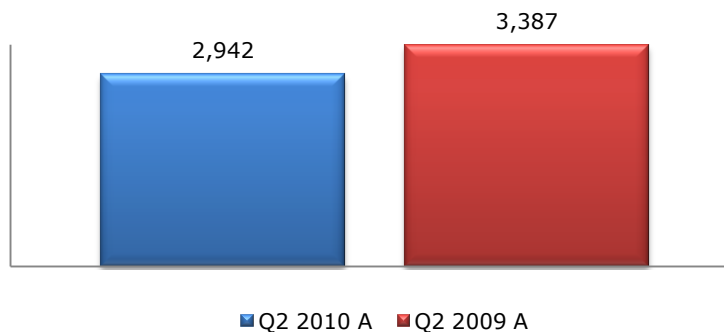
kEUR	Q2 2010	Q2 2009	Change	%
Revenue	24 839	24 799	40	0,2%
Revenue from Proprietary Software & Services	9 188	7 652	1 536	20,1%
EBIT	2 942	3 387	-444	-13,1%
Aggregate Net Profit	2 412	3 191	-779	-24,4%
Net Profit for the Group	2 431	2 632	-201	-7,6%

Drop in integration business (0,8) mEUR
 ASEE Holdco (0,2) mEUR
 Experience (0,3) mEUR
 (1,3) mEUR

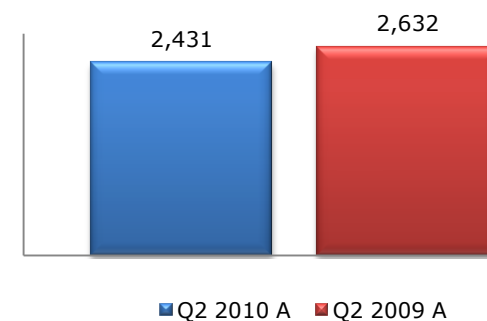
Revenue



EBIT



Net Profit for the Group



* All data in EUR thousands



SUMMARY OF EFFECTS OF ACTION PLANS

	kEUR	Anual effect for PC	Anual effect for ASEE	Status in Q3	Comments	Main actions
ASEE total		1.523	1.203*	140k		
<i>ASEE in Serbia</i>		680	446	100k		
<i>Banking - Serbia</i>		524	290	80k	Done	People transfer (10) to other PC, reduction of people (5), reduction of other cost, reduction of planed salary increase
<i>Business Intelligence</i>		156	156	20k	Done	Reduction of people (5), reduction of other expences
<i>ASEE in Croatia</i>		573	487	10k		
<i>MASS</i>		447	447	0k	Not yet	Reduction of salaries & other expences
<i>System Integration (CRO)</i>		126	40	10k	Pending	Reduction of employeement (1), movement to another PC (3)
<i>ASEE in Romania</i>		270	270	30k		
<i>Backoffice</i>		150	150	20k	Done	Reduction of backoffice cost,
<i>SI Rom</i>		120	120	10k	Done	Reduction of remuneration in SI BU

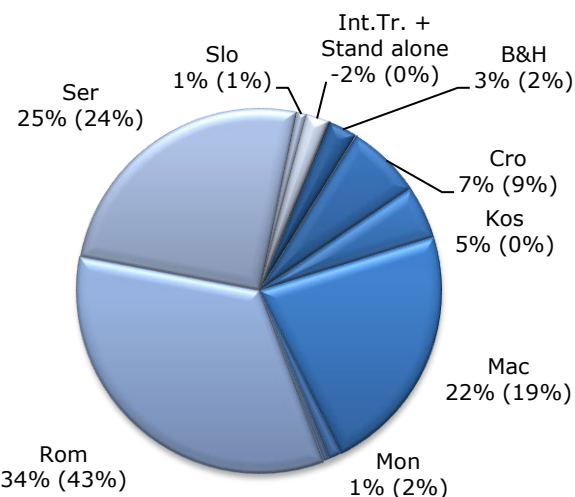


ASSECO SEE GROUP 2010 RESULTS

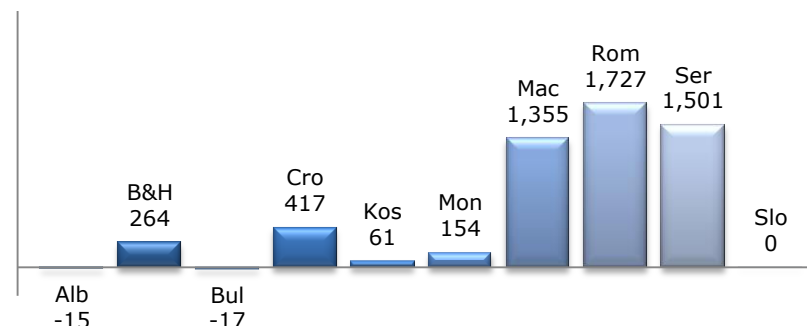
COMPANIES AND REGIONAL REVENUE AND EBIT CONTRIBUTION – 1ST HY 2010*

kEUR	Revenue HY 2010	Revenue HY 2009	Change	EBIT HY 2010	EBIT HY 2009	Change	NPAT HY 2010	NPAT HY 2009	Change
Alb	103	141	-38	-15	38	-54	-15	34	-49
B&H	1 250	1 045	205	264	320	-57	250	294	-44
Bul	77	53	24	-17	-7	-10	-18	-9	-9
Cro	3 297	4 472	-1 175	417	1 039	-622	322	795	-473
Kos	2 371	0	2 371	61	0	61	61	0	61
Mac	11 181	9 678	1 503	1 355	1 645	-289	960	1 472	-512
Mon	626	908	-282	154	246	-93	137	242	-106
Pol	242	0	242	44	0	44	44	0	44
Rom	16 900	21 208	-4 308	1 727	2 067	-339	1 596	1 732	-136
Ser	12 664	12 089	575	1 501	1 816	-315	1 285	1 648	-363
Slo	417	299	118	0	-13	13	-2	-11	9
InterCo + other group adj	-1 023	-172	-851	-126	-161	36	-163	-30	-132
Asseco SEE Group	48 106	49 721	-1 615	5 366	6 991	-1 624	4 457	6 167	-1 710

Revenue HY 2010



EBIT contribution HY 2010



* All data in EUR thousands; ** in brackets 2009 split



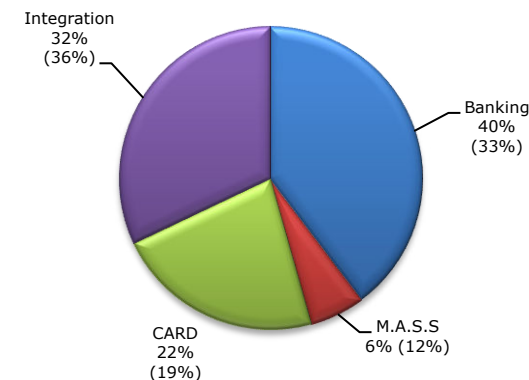
ASSECO SEE GROUP 2010 RESULTS

COMPANIES AND REGIONAL REVENUE AND EBIT CONTRIBUTION – 1ST HY 2010*

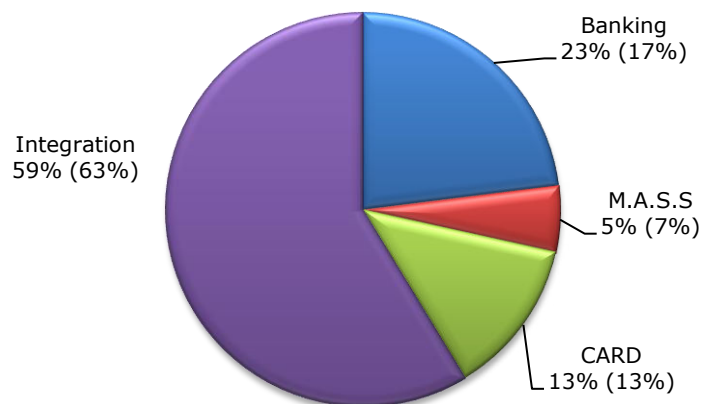
kEUR	Revenue HY 2010	Revenue HY 2009	Change
Banking	11 343	8 663	2 680
M.A.S.S	2 683	3 429	-746
CARD	6 371	6 559	-188
Integration	28 853	31 070	-2 217
InterCo + other group adj	-1 144	0	-1 144
Asseco SEE Group	48 106	49 721	-1 615

EBIT HY 2010	EBIT HY 2009	Change
2 238	2 313	-76
319	844	-525
1 191	1 356	-166
1 772	2 531	-758
-153	-54	-100
5 366	6 991	-1 624

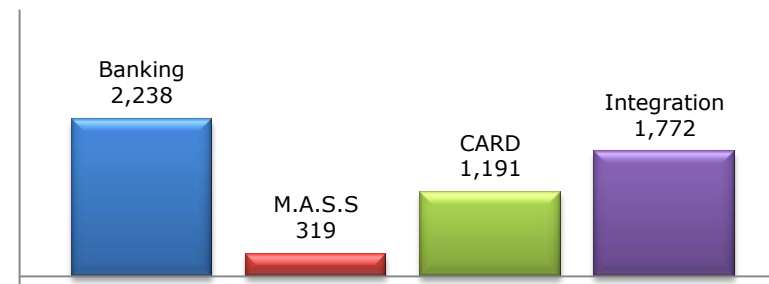
EBIT contribution HY 2010



Revenue per BUs HY 2010



EBIT contribution HY 2010



* All data in EUR thousands; ** in brackets 2009 split



ASSECO SEE GROUP KPI

		ASEE GROUP	Banking	MASS	CARD	Integration
1A	M1 BL + Porde 2010**% M1 FY 2009	89%	105%	71%	89%	76%
	" 2009* "	76%	79%	75%	76%	72%
1B	M1 only of proprietary Software and Services BL+Porde 2010** % M1 FY 2009 only of proprietary Software and Services	98%	108%	76%	98%	86%
	" 2009* "	79%	81%	75%	78%	77%
2	Margin IV % sales (2010 YTD)	11% (14%) ^{1), 2)}	21% (27%) ²⁾	12%	20%	6% (9%) ¹⁾
	" (2009 YTD)	14%	24%	24%	17%	9%
4	[Maint, outs sales] / [prod cost, S&M, G&A] (2010 YTD)	52%	40%	36%	117%	55%
	" (2009 YTD)	45%	30%	32%	116%	41%

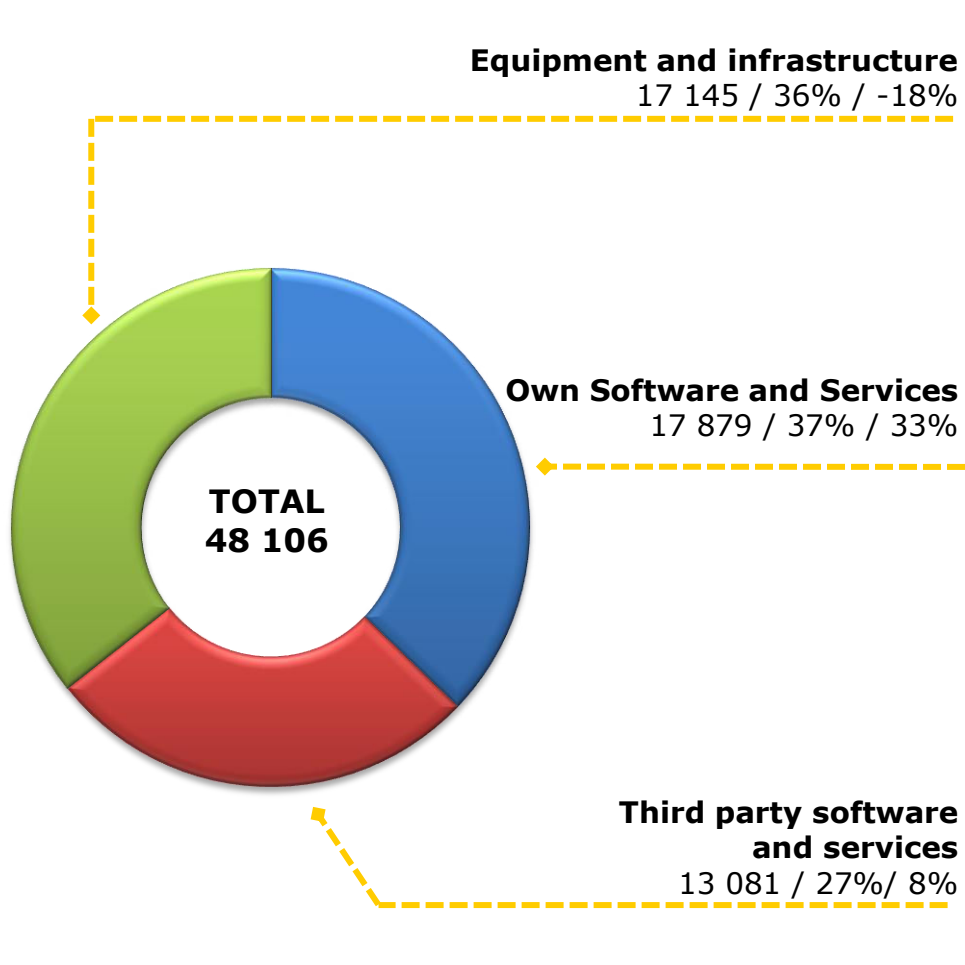
* as at July 25th,2009 ** as at July 30th,2010; ¹⁾Excluding provision in Macedonia; ²⁾Excluding Experience Research



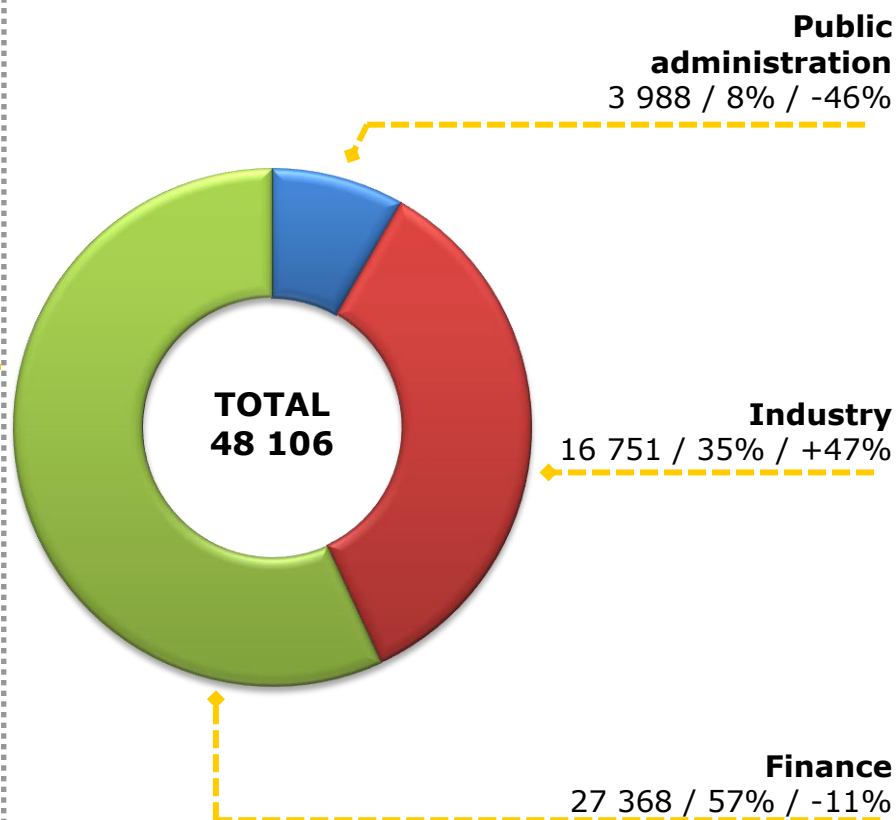
ASSECO SEE GROUP 2010 RESULTS (FINANCIAL STATEMENT)

CONSOLIDATED HY 2010 SALES STRUCTURE (REVENUE)

Products*



Market Segments*



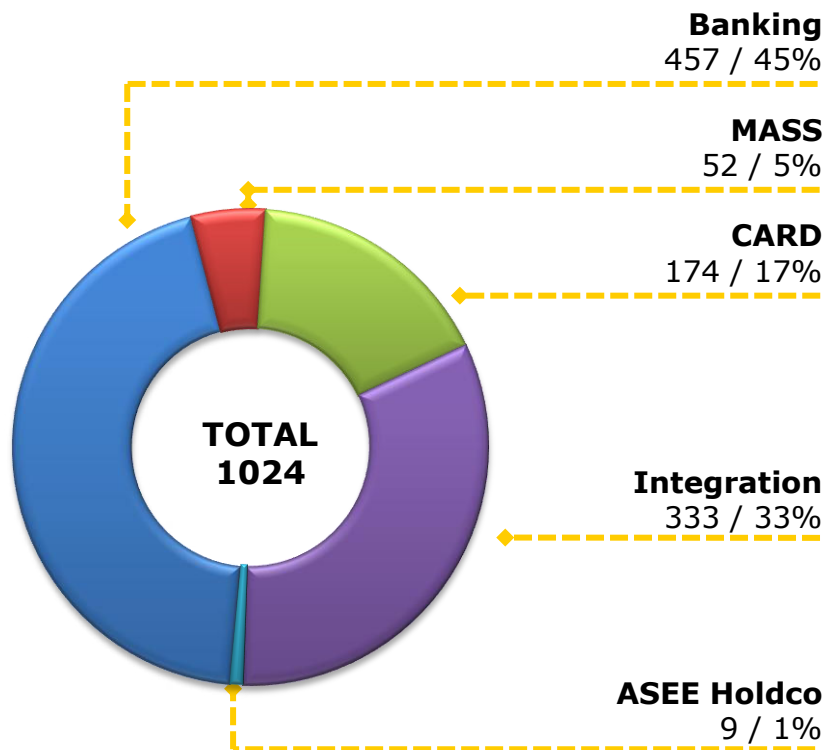
* All data in EUR thousands / % in total HY 2010 sales / % change to HY 2009 sales



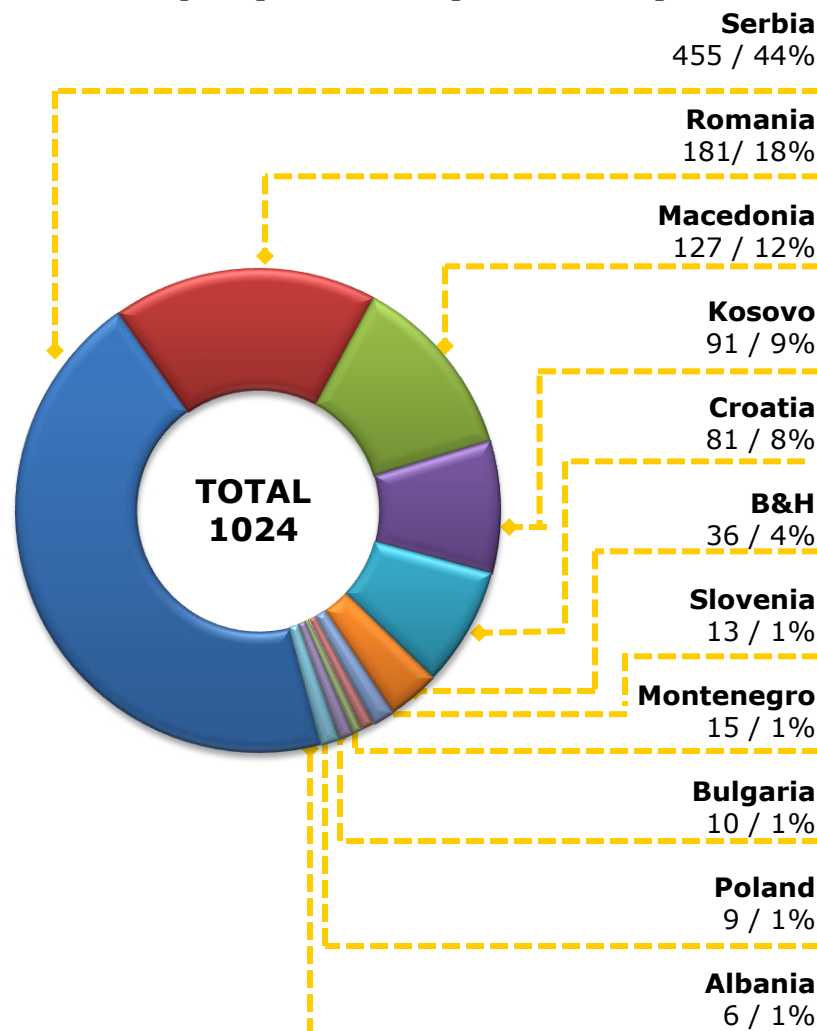
ASSECO SEE GROUP 2010 RESULTS

CONSOLIDATED HY 2010 EMPLOYEE STRUCTURE

Employment by BU*



Employment by Country*





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- Financial Data

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2. DETAILED FINANCIAL DATA



IMPORTANT CONTRACTS – PIPELINE:

- B&H; Ro&Mld; Srb&Mntg; 4 banks, ASEBA Core Banking, Q3,Q4 2010/Q1 2011
- Cro, Srb&Mntg; 3 banks, ASEBA Core +Experience, Q4 2010 / Q2 2011, 3*1.1m EUR
- Srb&Mntg;Mac; 4 banks, ASEBA Tezauri Basel 2, Q3 /Q4 2010, Q1 2011, 4*0.25mEUR
- Ro&Mld; 4 banks, IFRS reporting, Central Bank Regulations 0.7m EUR,
- Kosovo&Albania; postal counter automation, Q4 2010, 0,5M EUR
- Kosovo&Albania; tax mngt system, Q4 2010, 1M EUR
- Mac; Min of Agriculture System for collecting product price info; Q2 2011, 0.3M EUR
- Ro&Mld; Min of Communication and IT, E-Ro information portal, Q4 2010/2011; 0.9m EUR
- Ro&Mld; National Institute of Statistics; Data collection portal, 4M EUR; Q3/Q4 2010
- Ro&Mld; Agricultural Census 1&2, Q3 1.6m EUR
- MASS; major international deal for one big client, Q4 2010, 0.6-0.8M EUR
- MASS; development of Polish, Romanian and Serbian markets; few deals on each market;
- CARD; establishing Bulgarian and Albania operations;
- CARD; strengthening Slovenian and Bosnian and Croatian presence;



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ADDITIONAL INFORMATION

Financial liquidity

mPLN (mEUR)	Asseco SEE	Asseco SEE Group
Short and long term debt	0	-2
Cash and cash equivalents	44	111
Cash – debt	44 (11m €)*	109 (27m €)*
Receivables	1	61
Liabilities	0	-32
Inventory	0	14
Operational Balance	45	150

21,7 m – ASEE in Mac
12,7 m – ASEE in Srb
18,6 m – ASEE in Rom
7,3 m – ASEE in Cro

2,1 m – ASEE in Rom
4,2 m – ASEE in Mac
6,1 m – ASEE in Srb
1,3 m – ASEE in Kos
0,3 m – other

Expected in&outflows:

-dividend from subsidiaries to Holdco

-ITD. and EST acquisition

- dividends to shareholders of ASEE (Holdco)

+4,50 mEUR

-8,40 mEUR

-1,30 mEUR

* Kurs 4,1458 PLN/EUR



DETAILED FINANCIAL RESULTS

CONSOLIDATED PROFIT AND LOSS ACCOUNT

kPLN	1HY 2010	1HY 2009	
Revenue	192 627	224 661	-14%
Profit on sales	45 673	54 188	-16%
Sales cost	-9 624	-9 115	6%
General and administration cost	-15 200	-13 931	9%
Other operational income	979	900	9%
Other operational cost	-339	-456	-26%
Profit from operational activity	21 489	31 586	-32%
Financial income	1 647	2 074	-21%
Financial cost	-2 094	-1 700	23%
Share in profits of affiliates	0	0	n/a
Profit from dultion	0	0	n/a
Gross profit	21 042	31 960	-34%
Net Profit of Asseco SEE	17 847	27 865	-36%
Net profit for shareholders of Asseco SEE	17 984	20 187	-11%

67 m – ASEE in Rom (-30%;-21%)
60 m – ASEE in Srb (-7%;5%)
45 m – ASEE in Mac (3%;16%)
13 m – ASEE in Cro (-35%;-26%)
10 m – ASEE in Kos

-0,03 m – costs of reinvocing
-0,12 m – donations
-0,1 m – costs of post-accident repairs

7,7 m – ASEE in Srb (-22%;-12%)
5,4 m – ASEE in Mac(-29%;-20%)
6,7 m – ASEE in Rom(-28%;-19%)
1,7 m – ASEE in Cro (-64%;-60%)

1,1 m – deposit interests
0,4 m – positive exch.diff.

-1,8 m – negative exch. diff.
-0,1 m – bank fees and commissions

* Data in brackets (in PLN change; in EUR change)



DETAILED FINANCIAL RESULTS

CONSOLIDATED BALANCE SHEET

mIn PLN	June 30, 2010	March 31, 2010	▲
Fixed assets	452	436	12%
Incl.:			
Intangibles assets	8	8	1%
Goodwill	430	415	4%
Operational assets	223	199	43%
Incl.:			
Trade recievables	61	46	31%
Cash	111	100	11%
Total asstes	676	635	21%

mIn PLN	June 30, 2010	March 31, 2010	▲
Own capital	576	551	4%
Longterm liabilities	12	11	123%
Incl.:			
Loans, credits, securities	0	0	0%
Longterm financial liabilities	10	9	971%
Shortterm liabilities	87	73	12%
Incl.:			
Loans, credits, securities	2	3	-7%
Trade liabilities	32	26	17%
Financial liabilities	8	6	0%
Total capitals and liabilities	676	635	21%

Diff explanation:
18 positive exchange rate diff.
4 fin. Results from previous years

Diff explanation:
9,3 m – put option in Multicard
0,5 m – x-Card

Diff explanation:
7,2 dividend payments
0,5 financial leasing